
Claude G. Lancome

Mr. Lancome is the executive vice president and in-house counsel of Coast and Harbor Associates. He has more than 30 years experience in construction and has extensive training and experience in the analysis of construction claims. He has negotiated, drafted, and administered design, construction, and consulting contracts with a total value exceeding \$5 billion. He reviewed, analyzed, and prepared the defense strategy for a large number of claims on the \$3.5-billion Boston Harbor Project, the \$125-million construction of the Edward Brooke Courthouse, and the \$800-million construction of the Boston Convention and Exposition Center. He is currently working on contract administration for the planned \$400-million Columbus Center, a private mixed-use development in downtown Boston. Mr. Lancome administered project labor agreements on projects with a total value in excess of \$4.5 billion. He has administered owner-controlled insurance programs on projects with a total value in excess of \$1 billion, arbitrated and mediated construction cases totaling over \$3.5 million, and provided litigation support on cases totaling in excess of \$35 million. He has trained hundreds of town and city officials as well as construction and government professionals in how to draft construction contracts designed to minimize future claims and in how to prepare and defend claims. His publications include "Manual on Claims Management," "Effective Contract Management," "Effective Claims Management," and "Designing and Constructing a Facility: A Primer for Corporate Counsel." Mr. Lancome is certified by the American Arbitration Association (AAA) as a mediator and arbitrator and has extensive experience working as an arbitrator for AAA on construction projects

Relevant Projects

Coast and Harbor Associates, Inc., 1991-present

New Federal Courthouse, Springfield, MA

Mr. Lancome is the Construction Executive for this \$55-million project to build a new, three-story courthouse in historic part of Springfield, MA. The work of renowned architect Moshe Safdie, 160,000-square-foot building includes four courtrooms, court offices, a congressional office, and public areas.

Columbus Center, Boston, MA

Responsible for negotiating, drafting, and administering design, construction, and consulting contracts for this proposed \$500-million multi-use project in downtown Boston. The center, to be built over seven acres of Massachusetts Turnpike as it runs through the center of city, will include a 34-story tower containing luxury hotel, condominiums, and retail space. Construction is expected to begin this September, with completion anticipated for 2008.

Boston Convention and Exhibition Center, Boston, MA

As manager of project controls for owner's representative, Mr. Lancome was responsible for contract drafting, contract administration, change-order management, subcontractor prequalification, risk management, project-labor-agreement administration, procurement, and claims management. The project involved 50 contracts, 75 subcontractors, and 731 change orders. The \$800-million Boston Convention & Exhibition Center (BCEC) is largest convention facility in Northeast, with 516,000 square feet of contiguous exhibit space, 84 meeting rooms, and 41,020-square-foot ballroom overlooking city skyline and Boston Harbor.

Boston Harbor, Deer Island Treatment Facilities, Winthrop, MA

Director of contract compliance for this \$3.8-million upgrade and expansion of primary wastewater treatment facility to state-of-the-art primary and secondary treatment facility. He

was actively involved in contract administration, including assisting resident engineers, and participated in analysis of more than 50 claims ranging from a few hundred dollars to more than \$60 million. Highlights of project, completed under budget, include two undersea tunnels, the largest installation of stacked clarifiers in the United States, and innovative egg-shaped digesters.

New Courthouse, Worcester, MA

For this ongoing, \$125-million project to build new, 420,000-square-foot courthouse in a large central Massachusetts city, drafted contract for the construction manager at risk, procedures for the procurement of construction manager, and procedures for procurement of subcontractors. New four-story building will have space for superior, district, probate, juvenile, and housing courts, as well as district attorney's office. Project is located in busy downtown area.

Education

Earlham College, B.A., 1966

Harvard Law School, J.D., 1969

American Arbitration Association, Certification as Construction Arbitrator, 1994

American Arbitration Association, Certification as Construction Mediator, 1996

Professional Associations

Massachusetts Bar Association (1994 – present): co-chair, Construction Law Committee and member Public Law Section Counsel (1994-1999); chair, In-House Counsel Committee and Business Law Section Counsel (2001-2003)

Boston Bar Association (2003 – present): member Construction Law Committee and Real Estate Section; Co-Chair Land Use and Development Committee (2004-2005)

American Bar Association (2001 – present): Member, Forum on the Construction Industry (Division 12: Owners and Lenders)

Boston Society of Architects (Professional Affiliate Member) (2004-present): chair, Construction Administration Committee

Publications

Effective Contract Management (100-page manual for Inspector General Seminars), 1998

Effective Claims Management (100-page manual for Saddle Island Seminars), 1999

Designing and Constructing a Facility: A Primer for Corporate Counsel (80-page publication for Business Laws, Inc.; also appears as Chapter 18 of *Construction Contracts Deskbook*; Business Laws, Inc.), 2001